

## **Granite Selected As a Provider for EIS Contract**

(August 2, 2017) QUINCY, MA--Granite Telecommunications, LLC ("Granite"), a provider of communications solutions to commercial businesses and governmental entities, today announced the General Services Administration awarded Granite a spot on its Enterprise Infrastructure Solutions ("EIS") contract. The contract allows Granite to propose solutions as a prime contractor on aspects of federal agency information technology, telecommunications, and infrastructure for up to \$50 billion of services performed for up to fifteen years.

The EIS contract vehicle offers consolidated, next generation telecommunications and IP solutions, replacing GSA's Networx, Regional Local Telecommunications and WITS-3 contracts. As an EIS prime contract holder, Granite is authorized to compete for business from individual agencies including for voice services, virtual private network services, managed network and Ethernet services among others. Granite has long provided those voice and data services to various federal, state and governmental agencies, providing a single point of contact for voice and data needs, creating efficiency and saving costs.

"Granite is proud to be helping federal agencies solve their voice and data needs," stated Granite CEO Rob Hale. "Granite's track record of success in identifying efficiencies and savings for very many of the largest businesses in the US demonstrates what we will now be able to accomplish for the Federal Government."

### **About Granite**

Granite provides voice, data and other related communications products and services to multi-location businesses and governmental agencies throughout the United States and Canada. Granite furnishes services to more than two-thirds of the Fortune 100 companies in the United States, and 1.5 million voice and data lines under management. Granite's headquarters are located in Quincy, MA, and the company has offices in Atlanta, GA, Chicago, IL, Dallas, TX, West Palm Beach, FL, New York, NY, Orlando, FL, and Providence, RI. For more information, visit [www.granitenet.com](http://www.granitenet.com).

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