



GRANITE GRID

PROPERTY MANAGERS



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TAKE THE WORK OUT OF TENANT NETWORKING

Granite Grid is our product offering for multi-tenant locations. It provides a total data and voice solution to any businesses located on your property, including your own management office. Tenants get the maximum flexibility they need to support their communication needs while lowering costs.

Whether you see a future for your properties in having your own data center at each location or you simply want to attract tenants by providing the best services that support their growing needs, Granite offers a smooth partnership to make your vision a reality.

ADVANTAGES FOR PROPERTY MANAGERS

- Provides a reliable monthly ancillary revenue stream
- Demonstrates your value add for tenants with turnkey solutions
- Reduces interruptions in service by using trusted installers working from a central plan
- Supports continued property development with scalable designs
- Provides a single point of contact for all communication service needs
- Takes over responsibility for tenant communication calls freeing up your team to focus on other property needs

ADVANTAGES FOR TENANTS

- Provides a dedicated concierge customer service rep for each tenant
- Allows for high bandwidth service at prices available only to tenants in facilities with dedicated access
- Centrally coordinates installations, moves, and repairs
- Enables faster store openings and smoother transitions
- Increases bandwidth to flexibly support tenant needs at peak times of the day or year
- Gets shoppers in the door by supporting any and all networked customer attraction technologies, such as digital signage or music

Granite Telecom is dedicated to providing quality access and top of the line products with around the clock support to all our customers. We are constantly investing in new products and services, upgrading existing equipment, and finding new and more efficient ways to meet our customers' needs. Granite Grid is the product that will support your property's needs.



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Granite's technology strategy for multi-tenant facilities begins with our nationwide MPLS network with **POPS** in Chicago, Los Angeles, New York, and Dallas.

Our Network Operations Center at our company headquarters monitors our network using the best tools in the industry
24 / 7 / 365.

Fiber will be used to connect **Granite's MPLS Network** to the Main Distribution Frame (MDF) at your property and from the MDF to each Intermediate Distribution Frame (IDF) on each floor.

Granite's Structured Cabling team will then coordinate the installation of wiring from IDF to tenant.

